

April 29, 2020

Quotation Number
35909

Quotation Prepared For

Graham Industrial Coatings
Attn: Douglas Graham
1320 S Industrial Way
Palmer, AK 99645

Description

SRT-6 & Bi-Mode

NLB Sales Representative

Kirk Bell
1323 E. Hill St
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NLB Representative: Kirk Bell
Prepared for: Graham Industrial Coatings
1320 S Industrial Way
Palmer, AK 99645
Attention: Dougas Graham

Quotation Number: 35909
Date: 04-29-2020
Terms: Net 30
FOB: Wixom, MI
Valid Until: 05-29-2020

Technical Specifications

Item 1 – SRT-6

SRT-6 – SPIN JET, 40K SUR REMOVAL TOOL, HANDHELD

The handheld VertaJet® SRT-6 is ideal for smaller jobs, especially if you have to work around corners, overhangs, rivets, or other obstructions. The VertaJet is compact, lightweight and easy to handle. It is also counterbalanced, to further minimize operator fatigue. Its SPIN JET® nozzles create a 6" (15 cm) cleaning path.

Features Include:

- Provides for full vacuum recovery of all water epoxies, paints, rust and other coating materials
- Lightweight aluminum design weighs only 35 lbs. (16 Kg) and is vertically counterbalanced to minimize operator fatigue.
- A user-supplied cable of varying lengths allows the counterbalance to be moved horizontally.
- Air powered rotary seal requires only 20 cfm for operations up to 3,000 rpm.
- Dual triggers must be depressed to activate the ultra-high pressure water. When one trigger is released water pressure is instantly reduced to near zero.
- Requires an NLB8466 Bi-Mode® valve for operation.
- Spare parts for the SRT-6 and a rebuild kit for the Bi-Mode are available for fast, easy field maintenance.



Item 2 – MANUAL-2

MANUAL-2 – MANUAL, OPER. & MAIN. – ACCESS

Operation and Maintenance Manual for NLB accessories

Item 3 – NLB8488

NLB8488 – VALVE, ASSEMBLY, BI-MODE, 40K CARTRIDGE

The NLB8488 Bi-Mode valve features disposable cartridges to make rebuilds fast and easy. It contains an air filter, regulator and lubricator, along with the high-pressure valve to start and stop the flow of water to the NCG8400A-3 hand lance.

Features Include:

- Field repairable via a simple cartridge.
- Allows the user to switch from single to dual lance operation with a simple nozzle change.
- Valve contains air filter, regulator and lubricator for lance air motor lubrication.
- Rounded frame provides ease of movement.



Item 4 – MANUAL-2

MANUAL-2 – MANUAL, OPER. & MAIN. – ACCESS

Operation and Maintenance Manual for NLB accessories

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Quotation Summary

Item #	Part Number	QTY	Item Description	Price
1	SRT-6	1	SPIN JET, 40K SUR REMOVAL TOOL, HANDHELD	\$22,774.56
Item 1 Total:				\$22,774.56
2	MANUAL-2	1	MANUAL, OPER. & MAIN. - ACCESS	\$0.00
Item 2 Total:				\$0.00
3	NLB8488	1	VALVE, ASSEMBLY, BI-MODE, 40K CARTRIDGE	\$5,620.86
Item 3 Total:				\$5,620.86
4	MANUAL-2	1	MANUAL, OPER. & MAIN. - ACCESS	\$0.00
Item 4 Total:				\$0.00
Quote Total:				\$28,395.42

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Standard Terms & Conditions of Sale

1. **Purchase Orders:** The Buyer agrees that the terms and conditions set forth herein shall be applicable to all quotations and purchase orders covering the sale of Seller's products and services as quoted. Seller shall not be deemed to have waived these terms and conditions of sale if it fails to object to terms and conditions appearing in Buyer's purchase order, and Buyer's acceptance of products or services called for in said orders shall constitute the Buyer's acceptance of these terms and conditions of sale.
2. **Returns:** No goods will be accepted for return without prior written authorization by Seller. Freight must be prepaid on all returns and each return is subject to inspection and acceptance by Seller to ensure the goods are in "resalable" condition. Returns may be subject to a 20% restocking fee. Special or made-to-order products are NOT returnable.
3. **Cancellations:** Any order that is accepted in good faith by the Seller and is subsequently cancelled may be subject to a cancellation fee of 25% or costs incurred. Special or made-to-order products CANNOT be cancelled.
4. **Shipment & Delivery:** Every effort will be made by the seller to adhere to the delivery date specified, but the seller shall not be liable or responsible for delays or failures to deliver within the specified date. In addition the seller will not be responsible for any failure to deliver due to circumstances beyond its control, including but not limited to accidents, fires, labor disputes, transportation delays, failure of sources or supplies to furnish material on a timely basis, government and trade regulation, equipment breakdown or acts of God.
5. **Title:** The goods, with the title thereto, and the right of possession thereof shall remain personal property of NLB Corporation until paid for in full. In default of any payment thereunder the entire amount of this contract shall become immediately due payable and NLB Corporation may repossess and remove the said goods and may take any other steps NLB Corporation may deem necessary or expedient and Buyer further agrees to save NLB Corporation harmless from and under any entry, repossession and removal; NLB Corporation may then detain the goods or dispose of the goods at its discretion without being answerable to the Buyer for the goods or any of the proceeds therefrom.
6. **Inspection:** If upon receipt and inspection of goods by Buyer at destination, such goods shall appear not to be in conformance with the contract, the Buyer shall within 30 days after receipt thereof, notify the Seller of such condition and afford Seller a reasonable opportunity to inspect the goods and make any appropriate adjustment or replacement. The remedies afforded Buyer under the paragraph 8 hereof entitled "Warranty" shall be exclusive for defective goods discovered upon inspection but shall not be cut off by reasons of Buyer's failure to discover the defective goods within the inspection period provided above in this paragraph.
7. **Sales Tax:** Where no sales or use tax is billed the seller reserves the right to bill the buyer for such taxes if at any future time governmental authorities determine such taxes are applicable.
8. **Payment:** Unless otherwise provided, payment for goods purchased and delivered under this contract shall be made in U.S. dollars at the prices stipulated. Buyer shall not delay payment for goods pending inspection under paragraph 4 above. A service charge of 1-1/2% per month will be added to all amounts past due date.
9. **Packaging:** The goods to be delivered herein shall be packed and packaged in accordance with sound commercial practice for domestic shipment. Unless otherwise provided, export or other special packaging will be at additional charge to the Buyer and quoted elsewhere.
10. **Warranty:** All components manufactured by the seller are warranted to be free from defects in material and workmanship under normal use for one year from date of shipment. At its option, the seller may either repair defective parts or furnish new parts, free of charge, FOB at the seller factory. This warranty will only apply upon the seller's determination, after inspection, that such parts are defective in material or workmanship. The warranty expressed in this paragraph shall constitute the buyer's exclusive remedy.

Equipment and accessories, not manufactured by the seller, are only warranted to the extent of the original manufacturer's warranty and subject to their allowance to the seller.

Charges for labor and/or parts incident to the removal and remounting of defective parts or accessories are the responsibility of the buyer and are not covered by this warranty.

This warranty does not apply and the seller assumes no responsibility for any equipment and parts that have been improperly installed, misused, altered, abused, or neglected. Under no conditions will the seller be liable for any delays or consequential damages or losses in the fulfillment of this warranty.

The seller's liability under this warranty is limited to the repair and replacement of defective parts as stated above and the seller is not responsible for any damages, expenses or loss of income resulting from such defects.

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11. **Buyer's Financial Status:** If before completion of performance of this contract by Seller, the Buyer becomes bankrupt, insolvent, or makes an assignment for the benefit of creditors, the Seller shall thereupon be relieved of any further obligations to Buyer. In addition to payment for goods delivered, Buyer shall reimburse Seller for its termination costs and a reasonable allowance for profit for the work terminated.
12. **Limitation on Liability:** The price allocable in this contract to any product or service alleged to be the cause of any loss or damage to the Buyer shall be the ceiling limit on Seller's liability, whether founded in contract or tort (including negligence, arising out of, or resulting from (i) this contract or the performance breach thereof, (ii) the design, manufacture, delivery, sale, repair, replacement, or (iii) the user of any such product or the furnishing of any such service. In no event shall Seller have any liability for any incidental or consequential damages.
13. **Conditions Of Sale:** Because of the high water pressures achieved by the equipment listed or on equipment on which the parts are to be attached, potential danger could arise by the use of this equipment by an untrained operator. To protect the safety and welfare of the operator and general public, the equipment or parts listed are being sold to the listed purchaser subject to said purchaser having previously agreed to properly train any operator of the equipment prior to use, to maintain the condition of the equipment and to properly supervise its use, all in accordance with the manufacturer's instructions for use.
14. **Patent Indemnity:** Seller shall conduct, at its own expense, the entire defense of any claim, suit or action alleging that, without further combination, the use or resale by Buyer or any subsequent purchaser or user of the goods delivered hereunder directly infringes any United States patent, but only on the conditions that (a) Seller receives prompt written notice of such claim, suit or action and full opportunity and authority to assume the sole defense thereof, including settlement and appeals, and all information available to Buyer and defendant for such defense; (b) said Goods are made according to a specification or design furnished by Seller, or, if a process patent is involved, the process performed by the Goods is recommended in writing by the Seller, and (c) the claim, suit or action is brought against Buyer or one expressly indemnified by Buyer. Provided all of the foregoing conditions have been met, Seller shall, at its own expense, either settle said claim, suit or action or pay all damages excluding consequential damages, and costs awarded by the court therein and, if the use or resale of such Goods in finally enjoined, Seller shall at Seller's option, (i) procure for defendant the right to use or resell the Goods, (ii) replace them so they become non-infringing buy equivalent, or (iii) remove them and refund the purchase price (less a reasonable allowance for use, damage, and obsolescence). If a claim, suit or action is based on a design or specification furnished by Buyer or on the performance of a process not recommended in writing by Seller, or on the use or sale of the Goods delivered hereunder in combination with Goods not delivered to Buyer or Seller, Buyer shall indemnify and save Seller harmless therefrom.
15. **Seller's Technical Data:** Any technical information or data which the Seller may disclose to the Buyer with respect to the design or manufacture of the items covered by the contract, shall remain the Seller's property and shall not be reproduced or disclosed to others by the Buyers unless such information or data is specifically required to be delivered under this contract together with rights of reproduction and disclosure.
16. **Assignment:** This contract shall not be assigned in whole or in part by either party without the prior written consent of the other party, except that Seller may assign its rights, liabilities and obligations arising out of this contract to one or more of its subsidiaries without prior consent.
17. **Compliance with Fair Labor Standards Act:** Seller hereby certifies that goods sold hereunder which are produced or manufactured in the United States in compliance with the Fair Labor Standards Act of 1983, as amended. All requirements as to the certificate contemplated in the October 26, 1949 ammendment shall be considered as satisfied by this certification.
18. **Applicable Laws:** This contract shall be interpreted in accordance with and governed by the laws of the state in which the principle office of the Seller's division issuing this contract be located.
19. **Waiver:** Waiver by either party of a breach of any terms and conditions of this contract shall not constitute a waiver of any other breach of the same or any other term.
20. **Entire Contract:** The contract to which these terms and conditions are attached constitute the entire agreement between the parties and no modification of this contract shall be binding unless in writing signed by both parties hereto.

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F.O.B.: Wixom, MI

Shipment: Eight Weeks after receipt of order and credit approval.

Terms: Net 30

Comments:

Offered by NLB Corporation (Seller)

By: Kirk Bell

Date: April 29, 2020

Accepted by Buyer

Company: _____

By: _____

Date: _____

Unless otherwise stated, this quotation expires 30 days from the date it was created. It may be withdrawn or modified by the seller prior to acceptance. Prices F.O.B. Wixom, Michigan unless otherwise noted. Sales of any product or service offered in this quote is conditional upon the terms contained herein (including those on the attached Conditions of Sale form). Any additional or different terms proposed by the Buyer are objected